

# José Ramos Escobar

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## EDUCATIONAL LEVEL:

Masters in Construction Management, ITC / UniSon  
PE, BS in Civil Engineering, Universidad de Sonora, Hermosillo, Son.

## CAREER SUMMARY:

Director for Production, Budgeting, Cost Control, Planning, and Management on Residential & Urban Projects; Project Manager of Housing Developments: Planning and Controlling Projects consultant; Expert in Public Proposals and Cost Engineering in Mexico; Specialist Estimator for Water and Sewer Infrastructure, Land Moving, Public Roads and City Building Projects; University Professor

## CONSULTANT:

Consultant on Scheduling and Project Control for Construction Firms in Hermosillo, Son.; Consultant / Expositor on Cost Analysis and Unit Prices for Mexican Chamber of Construction (CMIC); Consultant / Expositor on Public Proposals and Planning & Managing Projects for CMIC (**since 1999**)

## PROFESSOR:

University Professor – Tecnológico de Monterrey (since 2003): *Management in the Construction Industry; Real Estate Projects; Construction Workshop II; Costs Analysis and Budgets; Construction and Project Management (classes taught in English); Structural Systems I, II & III (Concrete, Steel & Wood Structures Design); Mathematics and Engineering Mechanics*  
Masters Professor – Instituto Tecnológico de la Construcción (since 2005): *“Costs Analysis” and “Planning, Programming & Managing Projects”*; *“Construction Management”*  
Technical Professor, UTH (2000-2002): *“Communications Software” and “Systems Design”*  
University Professor - UniKino (2000): *Networking Applications*  
Mathematics Professor - CONALEP Hermosillo II (1986-1990)

## COMPUTERS:

Proficient in Opus 2016, Opus 2010 and Neodata; Expert in Project Scheduling (MS Project, Primavera Project Planner); MS Office, iOS Productivity Apps, Structural Design (STAAD); IT (OS Novell, RedHat 7.x); Autodesk AutoCAD 2015 and Revit 2016

## LANGUAGES:

**Spanish** (Native); **English** (TOEFL = 603); **French** (Certificat Élémentaire); **Italian** (Basic level)

## IMPROVEMENT:

U.S. Green Building Workshop, Tecnológico de Monterrey (2015); Diploma “Housing Developers: Multipurpose Vertical Housing and Urban Development” (2015); Diploma in Urban Growth: Challenges and Solutions. Sustainable Urban Land Use (2014-2015); EC0217 Occupational Proficiency Certificate for teaching courses in human capital formation (2014); Housing Building Code Diploma from Universidad del Valle de México and Hermosillo Association of Architects (2011); Ethics and Certification PDHD by Tecnológico de Monterrey (2008 - 2011); Micro-learning; Didactic Techniques and Strategies; and Basic Workshop “Project Oriented Learning”, Tecnológico de Monterrey (2003-2004); Construplan training platform “Working team” (2001-2003); Networking Course, Tecnológico de Monterrey (1999-2000); Planning and Scheduling with Primavera Project Planner (1998); French language (1995-1997); Self-Management of Time (1995); Techniques on effective meetings (1995); Rational Process of Analysis and the Intelligent Solution (1995); Quality-Productivity Course (1994); Integration and Seminar for Management Staff (1994); Time Management Techniques (1992); English language (1984-1987); Integration of Demographic Variables in Planning (1982); Industrial Electronic Engineering – partial (1979-1981)

## EMPLOYMENT HISTORY:

### Since 2007: Promotora de Hogares, S.A. de C.V. (ProHoSA):

Project Manager for Housing Developments, on charge of new projects "Corsica" (180+ houses ongoing); "Casareña" (3,000+ estimated homes & commercial developments); Prologic Business Park (19.3 Has projected). Earlier developments: "Rivello, Castello & Alta Riviera" (1300+ middle and high income residences), "Corceles and Hipico Residencial" (1200+ homes & commercial lots), "Tosali" (87 residences), "Torre Plata" (180 homes) and "Monarca" (790+ houses ongoing) in Nogales, Son. (<http://www.promotoradehogares.com>)

### 2003 – 2007 Calhidra de Sonora, S.A. de C.V.:

Technical and Commercial support; Assistance to major customers and distributors in Arizona, California and Mexican market; Explore new markets for lime and quicklime applications and industrial process

### 1990 – 2003 Grupo Construcciones Planificadas, S.A. de C.V. (Construplan):

Proposals/Bids Manager; Senior Estimator; New Projects Planner; Expert in Public Proposals and Cost Analysis; *Estimator* in "Sundt y Asociados" projects (a joint venture with SundtCorp in Tucson, Az); Networking & Systems Administrator; IT Administrator (Local Network and Internet data connection); Development of Cost-Estimating Software; Responsible for department personnel  
Achievements:

- o Constant increase of bids and clients' accounts during the 14 years of labor, maintaining committed and flexible personnel, with minimum rotation and great stress control
- o Development of costs databases, estimate systems and project management
- o Procedures for ISO certification in administrative systems
- o Information Technology Manager; design of local network and satellite links on site  
<http://www.construplan.com.mx>

### 1987 – 1990 Industrias Metálicas del Pacifico, S.A. de C.V.:

Designing on reinforced concrete and steel structures; Evaluation of Actual Operating Structures; Assistance on Planning and Scheduling Control; Estimator

Achievements:

- o Design and structural calculations for projects "La Canasta" in Sonora and Chihuahua
- o Design of 3-dimensional structure at "Casa de Bolsa Vector" (Edificio Bancomer Navarrete)
- o Structural calculation in remodeling Holiday Inn Hotel in Hermosillo (now Fiesta Americana)
- o Structural design on first expansion of CIMA facilities (Hermosillo's Industrial Park)

### 1979 – 1987 Federal Fishing Department:

Specialized Analyst (1981); Analyst (1979); Administrative assistant (1979); responsibilities:

- o Assistant at Internal Committee of Administration
- o Assistant at Coordination of Budget Administration for Sonora's Government
- o Statistics for experimental aquaculture farming in project "La Atanasia / Mélagos"

### Various activities:

- Professional Service for the elaboration of bids on public works (since 2003)
- Appraise specialist on First District Court in Hermosillo (1990-2000)
- Network Administrator at Instituto Tecnológico de Hermosillo (1999)
- Air conditioned technician (1978)
- Editor's assistant; Operator of printing devices and linotype (1975-1977)

